# WEEKLY TEA MARKET REPORT **SALE NO: 9 - 02ND/03RD MARCH 2021**

# **ORDER OF SALE**

| <u>EXESTATE</u>                          | LG Large Leaf LG Small<br>Leaf/BOPIA/Premium | High & Medium/Off<br>Grade/Dust       |
|--|--|---------------------------------------|
| 1. Asia Siyaka Commodities PLC           | Ceylon Tea Brokers PLC                       | Asia Siyaka Commodities PLC           |
| 2. Bartleet Produce Marketing (Pvt) Ltd  | Asia Siyaka Commodities PLC                  | John Keells PLC                       |
| 3. Forbes & Walker Tea Brokers (Pvt) Ltd | John Keells PLC                              | Eastern Brokers Ltd                   |
| 4. Ceylon Tea Brokers PLC                | Eastern Brokers Ltd                          | Ceylon Tea Brokers PLC                |
| 5. Eastern Brokers Ltd                   | Lanka Commodity Brokers (Pvt) Ltd            | Lanka Commodity Brokers (Pvt) Ltd     |
| 6. Mercantile Produce Brokers (Pvt) Ltd  | Mercantile Produce Brokers (Pvt) Ltd         | Bartleet Produce Marketing (Pvt) Ltd  |
| 7. Lanka Commodity Brokers (Pvt) Ltd     | Bartleet Produce Marketing (Pvt) Ltd         | Forbes & Walker Tea Brokers (Pvt) Ltd |
| 8. John Keells PLC                       | Forbes & Walker Tea Brokers (Pvt) Ltd        | Mercantile Produce Brokers (Pvt) Ltd  |

At this week's sale 9,958 lots totalling 5,415,971 kgs were on offer. The breakdown is as follows:

|                           | <b>LOTS</b> | <b>QUANTITY</b> |
|---------------------------|-------------|-----------------|
| Ex Estate                 | 740         | 833,826         |
| Main Sale - High & Medium | 1,087       | 486,567         |
| Low Grown - Leafy         | 1,816       | 770,400         |
| Low Grown - Semi Leafy    | 1,593       | 765,254         |
| Low Grown - Tippy         | 1,812       | 914,911         |
| Premium Flowery           | 322         | 55,193          |
| Off Grades                | 2,079       | 1,112,253       |
| Dust                      | 509         | 477,567         |
| TOTAL                     | 9,958       | 5,415,971       |
| Re - Prints               | 448         | 243 189         |

**Buyers Prompt**: 09/03/2021 Sellers Prompt: 10/03/2021

# **QUALITY**

A reasonably good selection of bright liquoring teas were on offer from the Western Planting District. Nuwara Eliya's - a greater weight of the offerings comprised of large leaf teas which possessed nice seasonal character, whilst the Uva, Uda Pussellawa and the Low Growns were mostly similar to last.

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#### **COMMENTS**

 $Auction\ volumes\ declined\ to\ 5.4\ M/Kgs\ this\ week\ vis-\`a-vis\ the\ 6.0\ M/Kgs\ on\ offer\ the\ previous\ week.\ Ex-Estate\ volumes\ too\ recorded\ a\ decline\ from\ 0.95\ M/Kgs\ to\ 0.83\ M/kgs.\ There\ was\ good\ demand.$ 

Ex-Estate offerings comprised of a reasonably useful selection of Westerns and a limited number of invoices showing signs of seasonal flavour. Consequently, these invoices were strongly competed and fairly sharp price increases were recorded.

Somerset Estate in Nanu Oya managed by Talawakelle Tea Estates PLC for the third consecutive week continued to top the market for the BOP/BOPF grades and this week with prices surpassing the Rs. 1,000 mark. This week's prices which are noteworthy are set out below.

| Mark     | Grade | F&W Lot<br>No. | Invoice<br>No. | Quantity<br>(Kg) | Price (Rs.) | Buyer                      |
|----------|-------|----------------|----------------|------------------|-------------|----------------------------|
| Somerset | ВОР   | 120            | 601R           | 500              | 1,300       | Unilever Lipton Ceylon Ltd |
| Somerset | BOPF  | 122            | 616R           | 1,120            | 900         | St. Clair Teas (Pvt) Ltd   |
| Somerset | PEK   | 123            | 622R           | 900              | 960         | St. Clair Teas (Pvt) Ltd   |

Consequent to the price increases for the better teas, a ripple effect was seen for teas in the Below Best and Plainer categories as well, with a general Rs. 20-30 per kg appreciation in prices for most teas on offer from the Western Planting District. A few select teas from the Nuwara Eliya Region that were on offer were readily absorbed at substantially enhanced prices, whilst the Uva/Uda Pussellawa BOP/BOPF's sold at firm to dearer rates.

High and Mid Grown CTC BP1's were marginally easier. PF1's - select well-made teas were firm to marginally dearer, whilst the others were barely steady on last week's levels. Corresponding Low Grown BP1's were once again irregular following quality, whilst the PF1's were firm to marginally dearer on last week's closing levels with the exception of the poor leaf types which tend to be discounted.

Once again, shippers to the UK, Japan and China competed strongly, with active participation by shippers to the CIS.

Low Growns comprised of 2.4 M/Kgs in the Leafy/Semi Leafy and Tippy catalogues. There was fair demand this week.

Well-made OP1/BOP1's appreciated, whilst the balance were fully firm. Better OP/OP's were firm to selectively dearer, whilst the balance were irregular. However, teas at the bottom sold around last levels. Well-made PEK/PEK1's were fully firm, whilst the balance were irregular.

In the Tippy catalogues, well-made FBOP's were firm to selectively dearer, whilst the balance were firm. However, the bolder varieties declined. Well-made FF1's were firm to marginally easier, whilst the cleaner Below Best and cleaner teas at the bottom appreciated. Balance were firm on last.

In the Premium catalogue, Very Tippy teas sold around last levels. Best and cleaner Below Best were firm to selectively dearer, whilst the balance were firm.

### NATIONAL TEA SALE AVERAGES - FEBRUARY 2021

National average for February 2021 increased by Rs. 43.95 YOY in Sri Lankan Rupee terms. However, it remains static in USD terms.

National average for the month of February 2021 totalled Rs. 645.95 (USD 3.35) vis-à-vis Rs. 645.02 (USD 3.40) of January 2021, showing a marginal increase of Rs. 0.92 month on month. However, in comparison to the February 2020 average of Rs. 601.99 (USD 3.35), shows a fairly significant increase YOY of Rs. 43.95 (USD 0.00).

When analysing the respective elevational averages for the month of February 2021 - High Growns, totalling Rs. 611.83 (USD 3.17) for February 2021, have recorded a marginal decrease of Rs. 01.46 month on month vis-à-vis Rs. 613.29 (USD 3.23) of January 2021. However, when compared to the February 2020 average of Rs. 571.58 (USD 3.18), a fairly significant increase of Rs. 40.25 is recorded YOY. Mediums, averaging Rs. 579.78 (USD 3.01) for February 2021, have recorded a marginal decrease of Rs. 05.59 vis-à-vis Rs. 585.37 (USD 3.09) of January 2021. When compared to the February 2020 average of Rs. 538.12 (USD 3.00), shows an increase of Rs. 41.66 YOY. Low Growns, totalling Rs. 674.11 (USD 3.50) for February 2021, recorded a marginal increase of Rs. 01.07 vis-à-vis Rs. 673.04 (USD 3.55) of January 2021. Here again, the average shows a significant increase of Rs. 44.82 YOY when compared to Rs. 629.29 (USD 3.50) of February 2020.

When analysing the January-February 2021 cumulative national average of Rs. 645.47 (USD 3.38), an increase of Rs. 50.66 (USD 0.07) is recorded vis-à-vis Rs. 594.81 (USD 3.31) of January-February 2020.

High Growns for the period January-February 2021 of Rs. 612.60 (USD 3.20) have shown an increase of Rs. 60.30 vis-à-vis Rs. 552.30 (USD 3.07) of January-February 2020. Mediums averaging Rs. 582.75 (USD 3.05) have shown an increase of Rs. 67.72 vis-à-vis Rs. 515.03 (USD 2.87) of January-February 2020. Meanwhile, Low Growns totalling Rs. 673.49 (USD 3.52) for January-February 2021 have shown the lowest increase of Rs. 44.51 vis-à-vis Rs. 628.98 (USD 3.50) of January-February 2020. (A detailed report is on Page No.08)

WE CONGRATULATE

HATTON PLANTATIONS PLC

for

Obtaining GMP, HACCP & Food Safety Management System certification

for

Henfold Tea Factory

WE CONGRATULATE

THELISSAGALA REFUSE TEA PROCESSING CENTRE

Managed by

Harangala Plantations (Pvt) Limited

for obtaining

HACCP Certification

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# **MARKET**

### Improved widespread demand

## HIGH GROWN TEAS

**BOP** 

Best Western's gained Rs. 20 per kg and substantially more following special inquiry. Teas in the Below Best category which gained Rs. 20-30 per kg during the first half of the sale were firm to easier by the close. Plainer sorts sold around last week's levels. Nuwara Eliya's - the limited availability recorded a substantial gain in price. Uva/Uda Pussellawa's gained Rs. 20-40 per kg and more for select invoices.

**BOPF** 

Best Western's gained Rs. 20-40 per kg and substantially more following special inquiry. Teas in the Below Best category which commenced firm, gained as the sale progressed and appreciated Rs. 50 per kg and more for select clean leaf/good liquoring invoices, however, this momentum was not sustained throughout the sale as the market eased off by the close. Plainer sorts gained Rs. 20 per kg. Nuwara Eliya's - the limited availability of teas appreciated substantially. Uva/Uda Pussellawa's were firm and Rs. 10-20 per kg dearer.

OP/OPA

Well made OP/OPA's were dearer Rs. 10-20 per kg and more at times whilst others were firm to dearer.

PEKOE/PEKOE1

A limited selection of Flavory PEK's that were available were irregularly easier. Well made Orthodox leafy PEK/PEK1's were dearer whilst others were firm on last. Rotovane PEK's in general were dearer.

FBOP/FBOPF1

A limited selection of Flavory FBOP's that were available were irregularly easier. Orthodox FBOP/FF1's in general were dearer Rs. 10-20 per kg.

| QUOTATIONS IN (Rs/kg)   | <u>BOP</u> |                            | <u>BC</u> | <b>BOPF</b>                |           | PEKOE / FBOP               |           | <u>OP</u>                  |  |
|-------------------------|------------|----------------------------|-----------|----------------------------|-----------|----------------------------|-----------|----------------------------|--|
| Sale Date               | 22/23 FEB  | <u>02/03</u><br><u>MAR</u> | 22/23 FEB | <u>02/03</u><br><u>MAR</u> | 22/23 FEB | <u>02/03</u><br><u>MAR</u> | 22/23 FEB | <u>02/03</u><br><u>MAR</u> |  |
| Best Westerns           | 700 - 940  | 740 - 1300                 | 680 - 860 | 740 - 900                  | 720 - 920 | 740 - 1000                 | 620 - 670 | 630 - 700                  |  |
| Below Best Westerns     | 650 - 680  | 670 - 720                  | 640 - 660 | 700 - 720                  | 640 - 700 | 670 - 730                  | 570 - 610 | 590 - 620                  |  |
| Plainer Westerns        | 580 - 630  | 630 - 650                  | 600 - 630 | 640 - 690                  | 530 - 630 | 540 - 650                  | 520 - 560 | 530 - 580                  |  |
| Nuwara Eliyas           | 620 - 820  | 570 - 980                  | 560 - 750 | 550 - 800                  | 700 - 900 | 670 - 850                  | N/A       | 650                        |  |
| Brighter Udapussellawas | 570 - 620  | 610 - 640                  | 600 - 640 | 580 - 640                  | 620 - 730 | 630 - 710                  | 590 - 640 | 590 - 630                  |  |
| Other Udapussellawas    | N/A        | N/A                        | 570 - 590 | 560                        | 530 - 610 | 530 - 620                  | 520 - 580 | 520 - 580                  |  |
| Best Uvas               | 630 - 710  | 670 - 730                  | 630 - 650 | 630 - 660                  | 720 - 870 | 730 - 890                  | 600 - 670 | 620 - 680                  |  |
| Other Uvas              | 580 - 620  | 600 - 640                  | 580 - 620 | 600 - 620                  | 530 - 690 | 540 - 720                  | 520 - 580 | 530 - 600                  |  |

## **MEDIUM GROWN TEAS**

**BOP** Select high priced teas were irregular, whilst the others which gained Rs. 20-40 per kg were

firm and dearer to a lesser extent by the close.

**BOPF** Better sorts which gained up to Rs. 50 per kg were dearer to a lesser extent by the close, whist

the Poorer sorts were up to Rs. 20 per kg dearer, on average.

**OP/OPA** Well made OP/OPA's were dearer Rs. 10-20 per kg and more at times whilst others were firm

to dearer.

**PEKOE/PEKOE1** Well made PEK/PEK1's were dearer Rs. 10-20 per kg whilst teas at the lower end too were

firm to dearer.

**FBOP/FBOPF1** Well made FBOPs were substantially dearer whilst others too were dearer Rs. 10-20 per kg.

Well made FF1's were firm on last whilst others were firm to marginally dearer.

| QUOTATIONS IN (Rs/kg) | BOP       |                            | <u>BOPF</u> |                            | PEKOE / FBOP |                            | <u>OP</u> |                            |
|-----------------------|-----------|----------------------------|-------------|----------------------------|--------------|----------------------------|-----------|----------------------------|
| Sale Date             | 22/23 FEB | <u>02/03</u><br><u>MAR</u> | 22/23 FEB   | <u>02/03</u><br><u>MAR</u> | 22/23 FEB    | <u>02/03</u><br><u>MAR</u> | 22/23 FEB | <u>02/03</u><br><u>MAR</u> |
| Good Mediums          | 700 - 840 | 700 - 760                  | 630 - 640   | 640 - 680                  | 740 - 1040   | 750 - 1120                 | 630 - 700 | 640 - 750                  |
| Other Mediums         | 540 - 630 | 640 - 670                  | 510 - 580   | 560 - 590                  | 530 - 720    | 540 - 740                  | 520 - 620 | 530 - 630                  |

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# **UNORTHODOX TEAS**

**HIGH GROWN** BP1s - Rs. 10 per kg lower. PF1s - Better sorts gained up to Rs. 20 per kg on average, whilst

the others were barely steady

**MEDIUM GROWN** BP1s - Marginally easier. PF1s - Irregular and Rs. 10-20 per kg lower.

**LOW GROWN** BP1s - Irregular. PF1s - Better sorts were firm to marginally dearer on last week's closing

levels, whilst the others were irregular and Rs. 10 per kg easier.

| QUOTATIONS IN (Rs/kg) | <u>B</u> 1 | <u>P 1</u> | <u>PF 1</u> |           |  |
|-----------------------|------------|------------|-------------|-----------|--|
| Sale Date             | 22/23 FEB  | 02/03 MAR  | 22/23 FEB   | 02/03 MAR |  |
| High Grown            | 560 - 570  | 540 - 590  | 560 - 600   | 550 - 640 |  |
| Medium Grown          | 540 - 610  | 540 - 570  | 520 - 610   | 550 - 620 |  |
| Low Grown             | 580 - 660  | 600 - 680  | 620 - 790   | 630 - 850 |  |

# **OFF GRADES**

FGS1/FGS Best varieties were firm to dearer and more towards the closure, whilst Below Best too were

dearer Rs. 10 per kg. Poorer sorts shed Rs. 10-20 per kg. Low Growns - Best varieties were firm to dearer, whilst others were irregular. CTC's - few Select Best invoices gained

substantially, whilst others were irregular. Poorer sorts maintained on last levels.

**BROKENS** Few Select Best invoices were firm on last, whilst others were irregularly lower. Below Best

and poorer sorts were firm to dearer Rs. 10-20 per kg. BP's in general were irregular.

**BOP1A** The Best varieties remained firm on last. Bolder varieties were firm to marginally dearer.

Below Best varieties were irregular. Poorer sorts were substantially dearer by Rs. 30-40 per

kg and continued to gain more demand towards the closure of the sale.

| QUOTATIONS IN (Rs/kg)      | <u>HIGH</u> |                  | MED       | <u>IUM</u>       | <u>LOW</u> |                  |
|----------------------------|-------------|------------------|-----------|------------------|------------|------------------|
| Sale Date                  | 22/23 FEB   | <u>02/03 MAR</u> | 22/23 FEB | <u>02/03 MAR</u> | 22/23 FEB  | <u>02/03 MAR</u> |
| Better Fannings (Orthodox) | 590 - 640   | 580 - 620        | 550 - 590 | 530 - 580        | 500        | 490 - 500        |
| Better Fannings (CTC)      | 560         | 460              | 530 - 580 | 590              | 560 - 680  | 680 - 780        |
| Other Fannings (Orthodox)  | 540 - 580   | 570              | 500 - 530 | 520 - 540        | 460 - 500  | 480 - 500        |
| Other Fannings (CTC)       | 480         | 460              | 400       | 410              | 440 - 690  | 420 - 680        |
| Good Brokens               | 500 - 650   | 510 - 700        | 520 - 600 | 540 - 600        | 690        | 690              |
| Other Brokens              | 470 - 570   | 490 - 560        | 480 - 580 | 490 - 580        | 470 - 600  | 490 - 620        |
| Better BOP1As              | 520 - 580   | 540 - 550        | 540 - 640 | 580 - 620        | 620 - 740  | 620 - 750        |
| Other BOP1As               | 470 - 510   | 520 - 530        | 460 - 520 | 510 - 560        | 480 - 600  | 500 - 600        |

# **DUSTS**

DUST1

Select Best primaries sold at last levels. Few High Grown Dust1's in the Best and Below Best categories gained considerably following quality. Balance firm. Others and Poorer sorts were irregular but mostly firm. Mediums sold at last levels. Select best CTC's declined irregularly. Few Best and Below Best varieties Rs. 10-20 per kg following quality. Balance sold at last levels. Others and poorer sorts too followed a similar trend. Better Low Grown's declined Rs. 10-20 per kg . Below best firm to irregularly dearer. Poorer sorts were fully firm.

**DUST** 

Clean secondaries firm to irregularly dearer following quality and special inquiry. Below Best gained Rs.10-20 per kg. Poorer sorts were irregular and mostly lower. Better CTC gained Rs. 10-20 per kg following quality. Others firm to irregularly lower. Low Grown's were firm.

| QUOTATIONS IN (Rs/kg)              | <u>HIGH</u> |           | MED       | <u>IUM</u> | <u>LOW</u> |           |
|------------------------------------|-------------|-----------|-----------|------------|------------|-----------|
| Sale Date                          | 22/23 FEB   | 02/03 MAR | 22/23 FEB | 02/03 MAR  | 22/23 FEB  | 02/03 MAR |
| Better Primary Dust (Orthodox)     | 580 - 750   | 620 - 780 | 550 - 630 | 550 - 630  | 550 - 620  | 540 - 620 |
| Better Primary Dust (CTC) P. Dust  | 540 - 580   | 570 - 750 | 560 - 610 | 560 - 640  | 600 - 670  | 630 - 710 |
| Below Best Primary Dust (Orthodox) | 530 - 570   | 540 - 600 | 470 - 510 | 480 - 540  | 470 - 540  | 480 - 530 |
| Other Primary Dust (CTC) P. Dust   | 520 - 530   | 520 - 560 | 520 - 550 | 500 - 550  | 520 - 580  | 540 - 600 |
| Other Primary Dust (Orthodox)      | 450 - 520   | 460 - 510 | 450 - 500 | 420 - 500  | 400 - 450  | 420 - 460 |
| Better Secondary Dust              | 560 - 600   | 550 - 660 | 450 - 530 | 430 - 530  | 460 - 500  | 470 - 540 |
| Other Secondary Dust               | 440 - 540   | 400 - 540 | 400 - 440 | 380 - 420  | 400 - 450  | 410 - 460 |

<sup>\*</sup> Note. High & Medium quotations are a combination of **HIGH GROWNS** (Western High and Uva High) **MEDIUM GROWNS** (Western Medium and Uva Medium).

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# **LOW GROWN TEAS**

FBOP/FBOP1 Select Best and Best FBOP's were firm to selectively dearer. Below Best and cleaner teas at the

bottom too were firm. However, the bolder varieties declined. FBOP1's in general firm.

**BOP** Select Best and Best BOP's sold around last levels. Cleaner Below Best and cleaner teas at the

bottom appreciated. Balance were firm on last.

<u>BOP1</u> Select Best BOP1's together with clean Below Best varieties were fully firm to selectively dearer,

while others were irregular.

OP1 Select Best OP1's together with improved/clean Below Best varieties were dearer, whilst others

and poorer sorts maintained.

OP Select Best OP's were fully firm to selectively dearer, while Below Best sorts were mostly

irregular. Teas at the bottom end were fully firm.

OPA Select Best OPA's were fully firm to selectively dearer, whilst Below Best varieties were

irregular. Teas at the bottom end were fully firm.

**PEKOE** Select Best PEK/PEK1's maintained, while others too followed a similar trend. Bolder PEK's in

 $particular\ were\ dearer.\ Teas\ at\ the\ bottom\ end\ were\ irregular\ and\ mostly\ lower.$ 

**BOPF** Select Best and Best BOPF eased. Others were firm on last.

FBOPF/FBOPF1 Very Tippy teas continued to attract good demand. Best and cleaner Below Best firm to selectively

dearer. Others were firm. Select Best FF1's were firm to selectively dearer. Best were irregular.

Cleaner Below Best and cleaner teas at the bottom appreciated. Balance firm on last.

| QUOTATIONS IN (Rs/kg)     | SELEC     | DE               | ST        | BEI O                      | V BEST    | OTHERS                     |              |              |
|---------------------------|-----------|------------------|-----------|----------------------------|-----------|----------------------------|--------------|--------------|
| QUOTATIONS IN (RS/Rg)     | SELEC     | 1 DEST           | DE        | <u>.51</u>                 | BELUV     | V DESI                     | 011          | <del></del>  |
| Sale Date                 | 22/23 FEB | <u>02/03 MAR</u> | 22/23 FEB | <u>02/03</u><br><u>MAR</u> | 22/23 FEB | <u>02/03</u><br><u>MAR</u> | 22/23<br>FEB | 02/03<br>MAR |
| FBOP 1                    | 800 - 820 | 800 - 820        | 680 - 720 | 680 - 720                  | 570 - 620 | 570 - 630                  | 530 - 550    | 530 - 550    |
| FBOP                      | 880 - 920 | 880 - 940        | 780 - 820 | 780 - 830                  | 640 - 680 | 640 - 670                  | 520 - 590    | 520 - 580    |
| BOP 1                     | 950-1250  | 950-1600         | 910 - 950 | 910 - 950                  | 890 - 910 | 900 - 910                  | 670 - 700    | 660 - 700    |
| BOP                       | 780 - 820 | 780 - 820        | 700 - 730 | 700 - 730                  | 570 - 630 | 570 - 640                  | 490 - 560    | 490 - 550    |
| BOPF                      | 650 - 720 | 650 - 680        | 530 - 570 | 520 - 560                  | 470 - 480 | 470 - 480                  | 450 - 460    | 450 - 460    |
| FBOPF (TIPPY)/FBOPF<br>SP | 2000-2200 | 2000-2350        | 900-1000  | 900-1100                   | 620 - 650 | 630 - 660                  | 600          | 600 - 620    |
| FBOPF 1                   | 800 - 840 | 800 - 840        | 710 - 760 | 710 - 750                  | 570 - 650 | 570 - 650                  | 500 - 530    | 500 - 540    |
| FBOPF                     | 850 - 900 | 850 - 900        | 660 - 700 | 670 - 700                  | 500 - 530 | 500 - 530                  | 460 - 480    | 460 - 490    |
| OP 1                      | 1500-2150 | 1600-2250        | 1450-1500 | 1500-1600                  | 1420-1450 | 1450-1500                  | 650 - 780    | 650 - 800    |
| OP                        | 770 - 960 | 770 - 920        | 760 - 770 | 760 - 770                  | 750 - 760 | 750 - 760                  | 600 - 690    | 600 - 680    |
| OPA                       | 850-1250  | 800-1250         | 750 - 850 | 750 - 800                  | 700 - 750 | 700 - 750                  | 550 - 700    | 550 - 700    |
| PEKOE                     | 950-1350  | 950-1400         | 850 - 950 | 850 - 950                  | 700 - 800 | 750 - 850                  | 600 - 700    | 600 - 750    |
| PEK 1                     | 1000-1300 | 950-1250         | 900 - 950 | 900 - 950                  | 800 - 850 | 800 - 850                  | 650 - 750    | 650 - 800    |

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#### TOP PRICES IN (RS/KGS) - SALE OF 02ND/ 03RD MARCH 2021 1,250.00 K.D.U. Super PEK1 WESTERN MEDIUM BOP 790.00 UVA MEDIUM Harangalla BOP 760.00 Demodera 'S' BOP 730.00 Rilagala (a). Doombagastalawa BOP **BOPSp** (a) 760.00 El Teb 620.00 (a) Dartry Valley BOP 760.00 BOPSp 620.00 Tiniova Kenilworth BOPSp 760.00 El Teb BOPF/BOPFSp 660.00 (a) Vellai Oya BOPF/BOPFSp 680.00 Demodera 'S' BOP1 920.00 (a) (a) Doombagastalawa BOP1 920.00 Halpewatte Uva FBOP/FBOP1 920.00 (a) Cooroondoowatte BOP1 920.00 Sarnia Plaiderie FBOP/FBOP1 900.00 (a) (a) FBOP/FBOP1 1,120.00 FBOP/FBOP1 900.00 Craighead (a) Demodera 'S' (a) Imboolpittia FBOP/FBOP1 (a) 1,000.00 Dickwella FBOPF/FBOPF1 820.00Tinioya Cooroondoowatte FBOP/FBOP1 960.00 OP/OPA 730.00 (a) Kururgama FBOP/FBOP1 960.00Telbedde OP/OPA (a) 690.00 Harangalla FBOPF/FBOPF1 (a) 940.00Aruna Passara OP1 810.00 PEK/PEK1 Craighead FBOPF/FBOPF1 900.00Halpewatte Uva 940.00 (a) Cooroondoowatte FBOPF/FBOPF1 00.088UVA HIGH Dartry Valley OP/OPA (a) 750.00 Glennanore BOP 750.00 OP/OPA Rilagala 720.00 (a) Bandaraeliya BOP 730.00 (a) Cooroondoowatte OP/OPA (a) 720.00 BOPSp Spring Valley 730.00 Dartry Valley OP1 830.00 Pitaratmalie BOPF/BOPFSp 660.00 PEK/PEK1 (a) 980.00 Doombagastalawa BOPF/BOPFSp Bandaraeliya (a) 650.00 PEK/PEK1 Harangalla 960.00 (a) BOPF/BOPFSp 650.00 Nayabedde (a) Dartry Valley PEK/PEK1 960.00 810.00 Glennanore BOP1 (a) WESTERN HIGH FBOP/FBOP1 890.00 Uva Highlands (a) BOP 1,300.00 Uva Highlands FBOPF/FBOPF1 760.00 Somerset (a) BOPSp 760.00 OP/OPA 680.00 Somerset Uva Highlands (a) BOPSp 710.00 Oodoowerre OP1 720.00 (a) Somerset BOPF/BOPFSp 900.00 Glennanore PEK/PEK1 790.00 (a) (a) Great Western BOPF/BOPFSp 00.088 PEK/PEK1 790.00 Oodoowerre BOPF/BOPFSp (a) 850.00 Bogawantalawa UNORTHODOX HIGH BOP1 00.088 Inverness PF1 640.00 Dunsinane CTC (a) FBOP/FBOP1 1,000.00 Torrington (a) BP1 590.00 Dunsinane CTC (a) Queensberry FBOPF/FBOPF1 (a) 790.00 590.00 Florence CTC BP1 Torrington FBOPF/FBOPF1 790.00 (a) Dunsinane CTC BPS (a) 590.00 Glenloch FBOPF/FBOPF1 750.00 UNORTHODOX MEDIUM Torrington OP/OPA (a) 700.00 Inverness OP/OPA 700.00 Carolina CTC PF1 620.00 Queensberry OP/OPA (a) 690.00 New Peacock CTC PF1 620.00 Venture OP/OPA 690.00 Delta CTC RP1 590.00 Inverness OP1 730.00 Carolina CTC BPS 540.00 PEK/PEK1 Somerset (a) 960.00 UNORTHODOX LOW NUWARA ELIYAS Hingalgoda CTC PF1 850.00 BOP 980.00 680.00 Mahagastotte (a) Ceciliyan CTC (a) BOPF/BOPFSp 670.00 Lovers Leap 770.00 Ceciliyan CTC **BPS** FBOP/FBOP1 850.00 Court Lodge (a) PREMIUM FLOWERY OP/OPA 650.00 FBOPFSp 2.600.00 Makandura PEK/PEK1 760.00 (a) FBOPFExSp 2.600.00 Aruna Keppetipola UDAPUSSELLAWAS FBOPFExSp1 2,550.00 Yalta BOP 630.00 Liddesdale (a) DUSTS BOPSp 640.00 Luckyland Wattegoda DUST1 780.00 (a) BOPF/BOPFSp 640.00 Luckvland Dunsinane **PDUST** 750.00 FBOP/FBOP1 620.00 Gordon (a) FBOPF/FBOPF1 660.00 OFF GRADES Delmar OP/OPA 630.00 FGS/FGS1 620.00 Gordon (a). Wanaraiah (a). 500.00 FGS/FGS1 620.00 Delmar OP1 Alton (a) (a) PEK/PEK1 710.00 Eildon Hall FGS/FGS1 620.00 Delmar (a) (a) FGS/FGS1 620.00 Laxapana LOW GROWNS Dampahala 690.00 BM BOP 1.060.00 Golden Garden Hill Garden ВМ 610.00 (a) Brombil BOP 980.00 Inverness BP 700.00 Dullie Ella ROP (a) 920.00 Kenmare BP 680.00 (a) BOPSp Geekiyanahena 1.250.00 Uva Highlands BP 680.00 Sithaka ROPE 720.00 Adams View BP 680.00 Pothotuwa BOPF (a) 700.00 780.00 Hingalgoda CTC **PFGS** 810.00 Athukorala Group Super BOPFSp Veddagala **BOPIA** 750.00 **FBOP** 1.200.00 Pothotuwa (a) 750.00 Garden Leaf **BOPIA** 900.00 New Vithanakande FBOP1 FBOPF 1.200.00 Paragodakanda FBOPF1 890.00 Sirimewana 880.00 FBOPF1 (a) Pothotuwa FBOPF1 880.00 Dellawa (a) FBOPF1 870.00 Ceventa a, Mulatiyana Hills FBOPF1 870.00 FBOPF1 870.00 Ransegoda FBOPF1 870.00 Ganganee Pothotuwa BOP1 1,600.00 a, Pothotuwa OP1 2,250.00 (a). OP 920.00 Sunrise OPA 1.250.00 Sunrise 1,400.00 Liyonta @ Sold by Forbes & Walker Tea Brokers (Pvt) Ltd/ \*\*All Time Record Price \* Equal All Time Record Price

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|               | <u>Q1</u>  | UANTITY SOLD DURING THE PERIOD   | ,             |            |
|---------------|------------|----------------------------------|---------------|------------|
|               | 2021       | <b>22ND - 27TH FEBRUARY 2021</b> |               | 2020       |
| <b>WEEKLY</b> | TODATE     |                                  | <b>WEEKLY</b> | TODATE     |
|               |            | PRIVATE SALES                    |               |            |
| 100,064       | 813,126    |                                  | 61,431        | 646,062    |
|               |            | PUBLIC AUCTION                   |               |            |
| 5,437,957     | 48,771,095 |                                  | 4,744,791     | 45,366,565 |
|               |            | FORWARD CONTRACTS                |               |            |
| 35,000        | 114,200    |                                  | NIL           | NIL        |
|               |            | DIRECT SALES                     |               |            |
| NIL           | NIL        |                                  | 21,320        | 256,017    |
|               |            | <u>TOTAL</u>                     |               |            |
| 5,573,021     | 49,698,421 |                                  | 4,827,542     | 46,268,644 |
| 202.754       | 1 (24 724  | BMF EXCLUDED FROM PRIVATE SALE   | 202 746       | 1 220 711  |
| 392,754       | 1,634,734  |                                  | 202,746       | 1,328,711  |

|             | QUANTITY           | SOLD A         | ND THE                               | AVER               | RAGE PR        | ICE PE                        | R AUC              | TION           |                                      |
|-------------|--------------------|----------------|--------------------------------------|--------------------|----------------|-------------------------------|--------------------|----------------|--------------------------------------|
|             |                    | <u>2021</u>    |                                      |                    | <u>2020</u>    |                               |                    | <u>2019</u>    |                                      |
| SALE DATE   | QTY<br><u>M/KG</u> | AV/PRICE<br>RS | Approx <u>US\$</u> <u>Equivalent</u> | QTY<br><u>M/KG</u> | AV/PRICE<br>RS | Approx <u>US\$</u> Equivalent | QTY<br><u>M/KG</u> | AV/PRICE<br>RS | Approx <u>US\$</u> <u>Equivalent</u> |
| 17TH FEB 20 | 21 5.92            | 654.22         | 3.39                                 | 5.33               | 605.79         | 3.37                          | 5.67               | 583.28         | 3.32                                 |
| 23RD FEB 20 | 21 5.43            | 664.73         | 3.44                                 | 4.74               | 611.53         | 3.40                          | 5.56               | 587.36         | 3.31                                 |

Source: Central Bank of Sri Lanka / Buying Rates

# RATES OF EXCHANGE AS AT 03RD MARCH 2021

| YEAR | US.DOL | STG.PD | YEN  | EURO   |
|------|--------|--------|------|--------|
| 2021 | 192.49 | 267.48 | 1.80 | 231.13 |
| 2020 | 180.15 | 228.86 | 1.65 | 199.23 |
| 2019 | 177.70 | 234.33 | 1.59 | 200.97 |

## SRI LANKA RUPEE APPROX. PER UNIT OF CURRENCY

Source: Central Bank of Sri Lanka / Buying Rates

# **CROP AND WEATHER**

# For the period 22 - 28 February 2021

## Western/Nuwara Eliya Regions

The Western and Nuwara Eliya regions reported bright weather throughout the week. According to the Department of Meteorology, misty conditions are expected in the Western Region in the week ahead.

# Uva/Udapussellawa Regions

Sunny weather was reported throughout the week in both regions. The Department of Meteorology predicts misty conditions in the Uva Region in the week ahead.

# Low Growns

Clear weather was reported in the Low Grown Region. Misty weather conditions are expected in the Sabaragamuwa Region according to the Department of Meteorology.

## **Crop Intake**

The Western, Nuwara Eliya and Low Grown regions maintained the crop intake, whilst a few sub-districts in the Talawakelle, Madulsima and Kotagala regions reported a slight decrease. The Uva/Udapussellawa regions maintained the crop intake, whilst a few sub-districts in the Maturata and Haputale regions reported a decrease.

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# PUBLIC AUCTION / GROSS SALE AVERAGES

SALE NO:8

SALE OF: 22ND/23RD FEBRUARY 2021

|                        |        | <u>2021</u> |        |      |        | <u>2020</u> |        |      |        | <u>2019</u> |        |      |  |
|------------------------|--------|-------------|--------|------|--------|-------------|--------|------|--------|-------------|--------|------|--|
|                        | WEE    | KLY         | TODATE |      | WEEKLY |             | TODATE |      | WEEKLY |             | TODATE |      |  |
|                        | SLR    | USD         | SLR    | USD  | SLR    | USD         | SLR    | USD  | SLR    | USD         | SLR    | USD  |  |
| Uva High Grown         | 580.67 | 3.01        | 578.51 | 3.03 | 534.97 | 2.98        | 485.59 | 2.70 | 517.99 | 2.92        | 499.65 | 2.78 |  |
| Western High Grown     | 636.44 | 3.30        | 627.81 | 3.29 | 592.57 | 3.30        | 577.22 | 3.21 | 595.20 | 3.35        | 602.11 | 3.35 |  |
| CTC High Grown         | 566.12 | 2.93        | 580.46 | 3.04 | 528.78 | 2.94        | 544.12 | 3.03 | 480.81 | 2.71        | 524.17 | 2.91 |  |
| High Grown (Summary)   | 622.61 | 3.22        | 614.90 | 3.22 | 577.35 | 3.21        | 555.96 | 3.09 | 576.62 | 3.25        | 574.71 | 3.19 |  |
| Uva Medium Grown       | 589.90 | 3.05        | 590.98 | 3.09 | 572.48 | 3.18        | 520.90 | 2.90 | 529.27 | 2.98        | 521.25 | 2.90 |  |
| Western Medium Grown   | 594.57 | 3.08        | 578.81 | 3.03 | 537.44 | 2.99        | 507.95 | 2.83 | 498.53 | 2.81        | 506.08 | 2.81 |  |
| CTC Medium Grown       | 540.55 | 2.80        | 548.40 | 2.87 | 503.26 | 2.80        | 482.89 | 2.69 | 446.50 | 2.51        | 465.07 | 2.59 |  |
| Medium Grown (Summary) | 593.49 | 3.07        | 582.31 | 3.05 | 547.03 | 3.04        | 511.07 | 2.84 | 506.17 | 2.85        | 509.97 | 2.83 |  |
| Orthodox Low Grown     | 705.52 | 3.65        | 683.96 | 3.58 | 664.51 | 3.70        | 647.44 | 3.60 | 625.21 | 3.52        | 619.27 | 3.44 |  |
| CTC Low Grown          | 523.24 | 2.71        | 544.55 | 2.85 | 412.27 | 2.29        | 447.11 | 2.49 | 422.88 | 2.38        | 439.75 | 2.44 |  |
| Low Grown(Summary)     | 694.41 | 3.60        | 674.33 | 3.53 | 641.36 | 3.57        | 629.84 | 3.51 | 612.42 | 3.45        | 607.64 | 3.38 |  |
| Total                  | 664.73 | 3.44        | 647.44 | 3.39 | 611.53 | 3.40        | 596.80 | 3.32 | 587.38 | 3.31        | 585.46 | 3.25 |  |

Source: Oanda Exchange Rates

Source: MSL - Averages

# FEBRUARY 2021 TOGETHER WITH THE CORRESPONDING AVERAGES FOR 2020 & 2019

|                        |        | <u>2021</u> |        |        |        | <u>2020</u> |        |        |        | <u>2019</u> |        |      |  |
|------------------------|--------|-------------|--------|--------|--------|-------------|--------|--------|--------|-------------|--------|------|--|
|                        | MON    | NTH         | TOD    | TODATE |        | MONTH       |        | TODATE |        | MONTH       |        | ATE  |  |
|                        | SLR    | USD         | SLR    | USD    | SLR    | USD         | SLR    | USD    | SLR    | USD         | SLR    | USD  |  |
| Uva High Grown         | 578.87 | 3.00        | 580.32 | 3.04   | 526.46 | 2.93        | 490.22 | 2.73   | 523.33 | 2.94        | 509.80 | 2.83 |  |
| Western High Grown     | 631.93 | 3.28        | 632.80 | 3.31   | 593.65 | 3.30        | 578.88 | 3.22   | 595.70 | 3.35        | 605.44 | 3.37 |  |
| CTC High Grown         | 570.50 | 2.96        | 577.89 | 3.02   | 532.39 | 2.96        | 539.35 | 3.00   | 492.10 | 2.76        | 515.79 | 2.87 |  |
| High Grown (Summary)   | 611.83 | 3.17        | 612.60 | 3.20   | 571.58 | 3.18        | 552.30 | 3.07   | 572.26 | 3.21        | 575.01 | 3.20 |  |
| Uva Medium Grown       | 577.24 | 2.99        | 586.65 | 3.07   | 557.29 | 3.10        | 521.18 | 2.90   | 535.78 | 3.01        | 525.53 | 2.92 |  |
| Western Medium Grown   | 576.69 | 2.99        | 578.13 | 3.02   | 527.29 | 2.94        | 508.52 | 2.83   | 499.62 | 2.81        | 505.42 | 2.81 |  |
| CTC Medium Grown       | 539.58 | 2.80        | 547.89 | 2.87   | 493.04 | 2.74        | 481.71 | 2.68   | 443.24 | 2.49        | 460.16 | 2.56 |  |
| Medium Grown (Summary) | 579.78 | 3.01        | 582.75 | 3.05   | 538.12 | 3.00        | 515.03 | 2.87   | 509.00 | 2.86        | 511.30 | 2.84 |  |
| Orthodox Low Grown     | 685.74 | 3.56        | 684.07 | 3.58   | 650.34 | 3.62        | 647.58 | 3.60   | 620.01 | 3.48        | 620.43 | 3.45 |  |
| CTC Low Grown          | 534.92 | 2.77        | 545.04 | 2.85   | 433.38 | 2.41        | 447.52 | 2.49   | 415.57 | 2.33        | 437.18 | 2.43 |  |
| Low Grown(Summary)     | 674.11 | 3.50        | 673.49 | 3.52   | 629.29 | 3.50        | 628.98 | 3.50   | 605.29 | 3.40        | 607.90 | 3.38 |  |
| Total                  | 645.95 | 3.35        | 645.47 | 3.38   | 601.99 | 3.35        | 594.81 | 3.31   | 581.96 | 3.27        | 585.04 | 3.25 |  |

Source: SLTB / Oanda Exchange Rates

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## **BANGLADESH AUCTION**

#### SALE OF - 01ST MARCH 2021 (SALE NO. 40)

CTC LEAF: 18,558 packages of Current Season and 70 packages of Old Season teas on offer met with a little more demand at firm to slightly dearer rates

BROKENS: A nominal weight of good Brokens on offer were well supported at around last levels and were generally firm to a touch dearer. All other Brokens sold well in line with quality. Withdrawals were fewer.

FANNINGS: A small weight of clean Fannings met with quite a strong demand and were generally dearer following quality. Medium and plainer types met with a better demand and sold around last levels.

CTC DUST: 6,124 packages of Current Season and 45 packages of Old Season teas on offer met with a good demand. Good liquoring Dusts sold at slightly easier levels closely following quality. Medium and Plainer sorts were fully firm to a little dearer. Nominal weight of BLF Dusts sold at around last levels. Blenders lent strong support with fair interest from the Loose tea buyers.

COMMENTS: There was more activity in this week's sale from both Blenders and Loose tea buyers. All types were disposed off at fairly firm rates and the withdrawals were fewer. Dusts sold well.

Our catalogue (Sale 40): Avg: Tk 193.09, Sold 94.1% & (Sale 39) Avg: Tk 195.48, sold 80.2.

| QUOTATIONS | BROKENS   |        | FANNINGS  |
|------------|-----------|--------|-----------|
| Large      | 2.09-2.21 | Best   | 2.33-2.50 |
| Medium     | 2.11-2.23 | Good   | 2.27-2.33 |
| Small      | 2.21-2.30 | Medium | 2.15-2.24 |
| Plain      | 2.03-2.09 | Plain  | 2.03-2.09 |
| BLF        | 2.03-2.11 | BLF    | 2.03-2.11 |

Courtesy - National Brokers Limited.

### **KOLKATA AUCTION**

## SALE OF - 02ND/03RD MARCH 2021 (SALE NO. 09)

Market good demand at irregularly easier levels closely following quality for Assams on offer. Western India operating. Regional Packeteer operating. Exporters some enquiry.

Courtesy - Associated Brokers Pvt. Ltd., Kolkata.

### **JAKARTA AUCTION**

### SALE OF - 03RD MARCH 2021 (SALE NO. 09)

This week sale showed a total quantity was declined to 7,700 packages. There was fair general demand at irregularly rates with some lots were withdrawals.

## ORTHODOX TEA

 $Broken\ types\ sold\ firm\ to\ 3\ cts\ easier\ with\ medium\ lines\ remain\ un-sold.$ 

Fanning and Dust types there was good demand which sold 3-5 cts dearer, whilst medium lines to meet with less interest and witnessed withdrawals.

Secondary category generally sold around last levels with some quite fair withdrawals.

## CTC TEA

There was good demand for improved liquoring lines which were about steady to occasionally dearer with competition although a little easier, with some less graded lost buyers support and remaining unsold.

Courtesy - Sinar Maluku - Jakarta

## **GUWAHATI AUCTION**

There was no auction held this week

## COCHIN AUCTION

# SALE OF - 2ND MARCH 2021 (SALE NO. 09)

# CTC DUST

DEMAND: Good (83% Sold)

MARKET: Barely steady to irregularly lower by Rs.2/- to 5/- and some times more following quality and witnessed some withdrawal. However the decline in prices were less for good liquoring medium and plainer powdery grades.

BUYING PATTERN Avt and Kerala State Civil Supplies continued to be active. Other Blenders like Devagiri Tea & Produce, Indco Serve and one major packeteer lent useful support. The above blenders together absorbed 75% of the total quantity sold. Kerala Loose Tea Traders and Up Country Buyers Operated hand to mouth. Exporters Confined to bottom of the market and covered only nominal quantity.

## ORTHODOX DUST

DEMAND: Fair (74% sold)

 $MARKET: Lower\ by\ Rs. 3/-\ to\ 5/-\ and\ witnessed\ some\ with drawal.$ 

BUYING PATTERN: Exporters and up country buyers absorbed the small quantity of orthodox dust sold.

Courtesy - Forbes, Ewart & Figgis Pvt. Ltd., Cochin.

# MOMBASA /MALAWI AUCTION

The above market report details were not available at the time of printing this publication.

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# CROP STATISTICS IN (Mn/kgs)

|             |     |      |      |      | Todate | Todate | Todate | Differ       | ence +/-     |
|-------------|-----|------|------|------|--------|--------|--------|--------------|--------------|
|             |     | 2018 | 2019 | 2020 | 2018   | 2019   | 2020   | 2018 vs 2019 | 2019 vs 2020 |
| Sri Lanka   | Dec | 26.3 | 21.9 | 28.5 | 303.9  | 300.1  | 278.4  | -3.8         | -21.7        |
| Bangladesh  | Dec | 6.3  | 6.42 | 6.96 | 82.1   | 96.07  | 86.39  | 13.97        | -9.68        |
| North India | Dec | 35.8 | 48.2 | 53.6 | 1113.7 | 1171.1 | 1034.1 | 57.4         | -137.0       |
| South India | Dec | 19.7 | 20.3 | 18.1 | 224.9  | 219.0  | 221.5  | -5.9         | 2.5          |
| Kenya       | Dec | 51.8 | 50.6 | 54.4 | 493.0  | 458.8  | 569.5  | -34.2        | 110.7        |
| Malawi      | Dec | 6.4  | 4.9  | 5.2  | 50.6   | 48.2   | 45.2   | -2.4         | -3.0         |

|             |     |       |       |       | Todate | Todate | Todate | Difference +/- |              |
|-------------|-----|-------|-------|-------|--------|--------|--------|----------------|--------------|
|             |     | 2019  | 2020  | 2021  | 2019   | 2020   | 2021   | 2019 vs 2020   | 2020 vs 2021 |
| Sri Lanka   | Jan | 23.2  | 21.93 | 23.04 | 23.2   | 21.93  | 23.04  | -1.27          | 1.11         |
| Bangladesh  | Jan | 0.495 | 0.175 | 0.286 | 0.495  | 0.175  | 0.286  | -0.32          | 0.111        |
| North India | Jan | 0.00  | 0.04  | 0.00  | 0.00   | 0.04   | 0.00   | 0.04           | -0.04        |
| South India | Jan | 14.22 | 16.02 | 16.05 | 14.22  | 16.02  | 16.05  | 1.8            | 0.03         |

# <u>CATALOGUES</u>

# SALE NO. 11 - SCHEDULED FOR 16<sup>TH</sup>/17<sup>TH</sup> MARCH 2021

The Ex Estate catalogue closed on 25 February 2021 excluding violations. The Main sale catalogues too closed on 25 February 2021 excluding violations.

# SALE NO. 12 - SCHEDULED FOR 23<sup>RD</sup>/24<sup>TH</sup> MARCH 2021

The Ex Estate and Main sale catalogues are scheduled to close on 4 March 2021.

# SALE NO. 13 - SCHEDULED FOR 30<sup>TH</sup>/31<sup>ST</sup> MARCH 2021

*The Ex Estate and Main sale catalogues are scheduled to close on 11 March 2021.* 

The details of teas awaiting sale are given on the last page of this report.

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# **DETAILS OF TEAS AWAITING SALE**

# SALE NO: 10 SCHEDULED FOR 09TH/ 10TH MARCH 2021

|                 | <u>LOT</u> | QUANTITY kgs | LOW GROWN (                | CATALOGU  | <u>ES</u>  |                     |  |
|-----------------|------------|--------------|----------------------------|-----------|------------|---------------------|--|
| Ex Estate       | 800        | 885,056      | Leafy                      | Closed on | 18/02/2021 | Violations Excluded |  |
| High & Medium   | 1,352      | 655,445      | Semi Leafy                 | Closed on | 18/02/2021 | Violations Excluded |  |
| Leafy           | 2,022      | 862,588      | Tippy                      | Closed on | 18/02/2021 | Violations Excluded |  |
| Semi Leafy      | 1,819      | 909,340      |                            |           |            |                     |  |
| Tippy           | 2,081      | 1,081,784    | OTHER MAIN SALE CATALOGUES |           |            |                     |  |
| Premium Flowery | 363        | 59,536       | High & Medium              | Closed on | 18/02/2021 | Violations Excluded |  |
| Off Grades      | 2,094      | 1,130,958    | Dust                       | Closed on | 18/02/2021 | Violations Excluded |  |
| Dust            | 538        | 542,974      | Premium Flowery            | Closed on | 18/02/2021 | Violations Excluded |  |
| TOTAL           | 11,069     | 6,127,681    | Off Grades                 | Closed on | 18/02/2021 | Violations Excluded |  |
| IOIAL           | 11,009     | 0,127,001    | BOP1A                      | Closed on | 18/02/2021 | Violations Excluded |  |
| Re-print        | 548        | 324,194      | Ex Estate                  | Closed on | 18/02/2021 | Violations Excluded |  |

**No of Pkgs** : 162,241

CTC : 11,690 Pkgs - 622,670 kgs

**SALE NO. 10 - SALE OF 10TH/11TH MARCH 2020** BUYERS' PROMPT : 16/03/2021 Re-print Lots : 517 SELLERS' PROMPT : 17/03/2021 : 10,161 Lots

Quantity : 5,721,129 kgs **Re-print Quantity** : 345,812 kgs

## SALE NO: 11 SCHEDULED FOR 16TH/ 17TH MARCH 2021

|                 | <u>LOT</u> | QUANTITY kgs | LOW GROWN CA    | ATALOGUES                                |
|-----------------|------------|--------------|-----------------|--|
| Ex Estate       | 878        | 994,989      | Leafy           | Closed on 25/02/2021 Violations Excluded |
| High & Medium   | 1,430      | 686,624      | Semi Leafy      | Closed on 25/02/2021 Violations Excluded |
| Leafy           | 1,963      | 828,986      | Tippy           | Closed on 25/02/2021 Violations Excluded |
| Semi Leafy      | 1,727      | 836,701      |                 |  |
| Tippy           | 1,985      | 1.034.261    | OTHER MAIN SA   | <u>LE CATALOGUES</u>                     |
| Premium Flowery | 344        | 57,029       | High & Medium   | Closed on 25/02/2021 Violations Excluded |
| Off Grades      | 2,177      | 1,193,649    | Dust            | Closed on 25/02/2021 Violations Excluded |
|                 | ,          | , ,          | Premium Flowery | Closed on 25/02/2021 Violations Excluded |
| Dust            | 547        | 545,466      | Off Grades      | Closed on 25/02/2021 Violations Excluded |
| TOTAL           | 11,051     | 6,177,705    | BOP1A           | Closed on 25/02/2021 Violations Excluded |
| Re-print        | 463        | 259,264      | Ex Estate       | Closed on 25/02/2021 Violations Excluded |
|                 |            |              |                 |  |

**No of Pkgs** : 162,353

CTC : 11,475 Pkgs - 614,121 kgs

BUYERS' PROMPT : 23/03/2021 SELLERS' PROMPT : 24/03/2021 <u>SALE NO. 11 - SALE OF 17TH/18TH MARCH 2020</u> Re-print Lots : 419 Lots : 9,238

: 5,148,324 kgs Quantity **Re-print Quantity**: 274,606 kgs

# SALE NO: 10 SCHEDULED FOR 09TH/ 10TH MARCH 2021

|                            | ORDER OF SALE  | Approximate Selling Time of F&W Catalogues  |  |                               |  |
|----------------------------|--|---|--|-------------------------------|--|
| EX ESTATE  EB  CTB  LC  JK | LG Large Lea<br>Leaf/BOPIA/P<br>AS<br>JK<br>EB<br>LC | Crem Grade/Dust JK EB CTB LC  | 09TH MARCH 2021 Main Sale - High & Medium Semi Leafy Teas Tippy Teas | 12.00pm<br>02.45pm<br>04.00pm |  |
| MB<br>AS<br>BC<br>FW       | MB<br>BC<br><b>FW</b><br>CTB                         | BC<br>FW<br>MB<br>AS  | Leafy Teas  10TH MARCH 2021  Premium Flowery  BOP1A                  | 04.00pm<br>09.15am<br>10.15am |  |
| JK - John Keells P         | luce Marketing (Pvt) Ltd                             | AS - Asia Siyaka Commodities PLC MB - Mercantile Produce Brokers (Pvt)Ltd LC - Lanka Commodity Brokers (Pvt) Ltd CTB - Ceylon Tea Brokers PLC | Ex-Estate Off Grades Dust  | 11.15am<br>11.15am<br>03.00pm |  |